

# Actionable Analytics. Anytime, Anywhere.

## LINC™ | Lantech Intelligent Network Connection™

Designed to remotely support uptime, productivity, load quality, and film cost.

The LINC system is a machine data visibility solution. LINC allows subscribers to monitor machine data and performance in real time, from anywhere. It provides actionable intelligence to support maintaining and improving system uptime, productivity, load quality, and cost, allowing customers to react to issues before they become problems.

### LINC Addresses 3 Key Problems

#### Uptime & Performance

- Limited visibility on inactive machines
- Unable to react promptly to issues in real-time
- Unable to predict film roll changes

#### Film Cost

- Operator changes to wrap profiles go unnoticed
- Profile shifts lead to product damage and increased film cost

#### Load Quality & Containment Force

- Load quality deteriorates over time
- Containment force on wrapped loads falls outside of centerline



\*Available on all L-Series Automatic machine orders (RLA, QLA, SLA, and SLC).

\*\*LINC utilizes an ultra-secure cellular or ethernet connection to collect, process, and transmit wrapper performance data to the cloud.

# Available on all New L-Series Automatic Machines!\*

## LINC Allows Customers To:

### Know

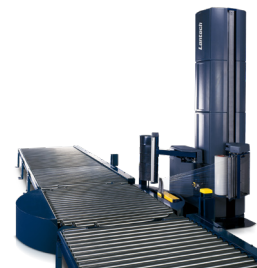
Valuable data in real time.

### See

Alerts and alarms from anywhere.

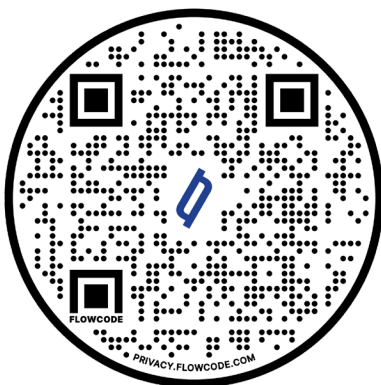
### Monitor, Maintain & Improve

Machine operation & performance, load quality & costs.



## Learn More

CLICK OR SCAN TO VIEW



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## Contract Terms & Pricing

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### Pricing

#### Standard Subscriptions

1-year agreement: \$1440.00/yr (equivalent \$120/mo)

3-year agreement: \$3564.00/yr (equivalent \$99/mo)

#### Hardware Cost

\$2495.00

#### Notes

1. Pricing is set and will not be subject to change for entirety of contract agreement.
2. New or renewal contracts are subject to price changes based on platform improvements and program revisions.
3. Subscription term begins at device activation.
4. Cellular or Ethernet connection is included in the device and subscription pricing.
5. No difference in subscription or device price(s) for ethernet vs. cellular.
6. Customer retains full ownership of device and accessories upon cancellation.
7. Cellular service supplied by Lantech will cease upon cancellation.
8. Subscriptions include unlimited user seats per site.

## Data Privacy & Security

# LINC™ | Lantech Intelligent Network Connection™

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### Privacy

#### Confidentiality

Ensures that data is accessed only by authorized users with proper credentials.

#### Integrity

Ensures that all data stored is reliable, accurate and not subject to unwarranted changes.

#### Availability

Ensures that data is readily and safely accessible and available for ongoing business needs.

### Security

#### End-to-End Encryption

Data travels all the way from the sender to the recipient in encrypted form.

#### Secured Cellular or Ethernet Connection

Cellular connection is entirely independent from a plant's private Wi-Fi network. A hardwired Ethernet cable connection is more secure and stable than Wi-Fi.

We will continually update our practices and policies to comply with all state, federal, and international laws regarding data privacy including but not limited to: General Data Protection Regulation (GDPR), California Consumer Protection Act (CCPA), Sarbanes-Oxley (SOX), Payment Card Industry Data Security Standard (PCI DSS), International Standards Organization (ISO) 27001